A Scout's Plan to \$600 and BEYOND!

3 \$3002 \$200

I will have an opportunity to earn \$150 each time I work 3 hours per booth. I will work two booths. I signed up for the following booths: _____ & ____

+1 \$100

By talking to my family & friends AND with my parents talking to their friends at work, I should get at least this amount. But I have to ask in order to get the sale.

By going around in my neighborhood & knocking on doors I should be able to get this amount. BUT I need my parent's help as I know even as an older Scout it's unsafe for me to sell by myself.

\$600

This is only the start! Imagine what I happens when I keep selling? I could I pay for my own Summer Camp, Get a new Scout Shirt... the list is endless!



FOUR BEST WAYS TO SELL

Take Order

This is the most traditional way to sell; going door-to-door with the take order form.

Show and Deliver

This method is similar to Take Order, except you carry Trail's End products with you to show to your customers as you visit them.

Selling Online

This is the best way to sell to your fiends and family who live out of town. You can send emails to your customers asking them to purchase Trail's End products online.

Show and Sell

Your den, pack or troop gets permission to sell in front of a retail store or in the local mall. You set up a display with products for people to purchase as they walk by.

Safety Tips

- **♦Never** enter anyone's home.
- **♦Never** sell after dark, unless you are with an adult.
- **♦Never** carry large amounts of cash with you.
- **★Always** walk on sidewalks and driveways.
- **★Always** sell with an adult or with another Scout.

Selling Tips

- +Always wear your uniform.
- **+Always** smile and introduce yourself.
- **+Always** tell your customers why you are selling popcorn.
- **+Know** the different kinds of popcorn you are selling.
- **+Always** have a clean order form with a pen.
- **+Always** say "Thank You".
- **+Always** make a copy of your order form.

